ILSA Green Belt for Growth: Initial System Definition

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Project Overview

Stage	Objective	Tools
Define	Define project objective, approach, & metrics	Charter, TPM, FMEA
Measure	Understand users & their needs	Value chain, QRP
Analyze	Prioritize needs based on competition, constraints, & importance to users	Competitive radar, Decision matrix, QFD, Impact x Ease matrix
Innovate	Identify function subset with greatest impact	Conjoint Analysis, Input prioritization matrix
Control	Define process for evaluation of new functions	Control Plan
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Define



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Charter

		Choose the Value (Business Need, Project Objectives)											
Project Description	What process or prod be improved or devel	luct offering is to oped?	Design a prototype for a new product offering of the Independent LifeStyle Assistant.										
Target Customer(s)	Who are the custome	r(s) that will	MIST, HBC, Researchers/developers of phase II, (Distributors, End-Users)										
	benefit from this proj include internal custo	ect (may also mer)?											
Customer Need –	What key problem do	they need	R&D: Need to understand what to build										
Problem Statement	solved?	ŕ	MIST: Monitor (& see) program progress, Expand SOA & US industry										
			HBC: Make money										
Competitive	What are alternative (or competitive	HBC: Partner	ships with existing	point or other	solutions							
Alternatives	solutions that need to	be considered?	R&D: Adhoc approaches to reasoning										
			NIST: Other p	roposals; wait for i	<u>market to self-</u>	propel							
Value Proposition	How will the custom	er benefit from	HBC: New pro	oduct offering. Sus	tainable, expar	idable.							
(external)	using our offering?		NIST: Design that integrates / stimulates other industries. Justify existence to Bush.										
Project Instification	What are the project'	a expected	Implementatio	inai supports susta n hasad an tha das	imaoie, reausi im will onen e	ic residen. new market: and have east effective.							
(internal)	financial and/or non-financial returns		un prodes	n ou seu on me ues	івп магорын і	спен таке, ини пиче сох-ересние							
(Internet)	and when?		up graatoo.										
		Provide the	Value (Team, I	Budget, Schedule)									
Team Members	Who are the full-time n	nembers and any e	expert consultants? Whillock, Toms, Dewing, Haigh										
Budget	What resources are ava	ilable to the team?		ILSA project funding. Up to \$90,000									
Empowerment	What decisions are the	<u>team empowered t</u>	to make?	We're the four leads to the project!									
Schedule	Project start	15 April 01		Improve/Innovate	completion	13 July 01							
	<u>Define completion</u>	18 May 01		<u>Control completion</u>	on	20 July 01							
	<u>Measure completion</u>	25 May 01		Project completio	n	30 July 01							
	Analyze completion	6 July 01											
	(ommunicate and	<u>Capture the Va</u>	<u>lue (Project Delive</u>	rables)								
Project Closure	What are the key delive	rables from the	Design of ILS.	A Phase I prototype	e. (Features, A	gents, Components, Devices &							
	project?		Infrastructure)									
Project Measures	What metrics	Metri	<u>IC</u>	Baseline	Goal	Units							
	will demonstrate	Implementat	tion Risk	15.96	6	months							
	the improvement?	Avg Cus Simo of F	t Pull	2.33	20	Scale 1-9							
		51Ze of Fea	Time	200	20	Num je atures							
TT		Decision	lime	Open	JULY 200	1							

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Thought Process



Strategic FMEA

Risk Category	Potential Failure Mode	Potential Failure Effects	S E V	Potential Causes	0 C C	Controls	D E T	R P N
Technical Approach	Can't handle processing needs	New architecture, new HW, weak demo	10	HOME-CARE needs grow, failure creep, no buyers	5	Communication, collaboration	5	250
Technical Approach	Not done in time	Delay demo	5	Missed parts of design, found hurdles late	7	Early full-path narrow test, PM tools	5	175
Competition	Inferior solution	Customers not satisfied	5	Competing system moves fast	5	Work with standards, watch field, be nimble	5	125
H&BC	HBC drops business. Jack Welch strikes project	No support to build demos, loss of credibility, no partners	10	Outside effects	3	Close working with SBU	3	90
Legal	Security concerns not handled	No-one will use, credibility lost	3	Hacker breaks our system, we miss it	3	Expose our security to critical review	10	90
Technical Approach	promising to be everything for everyone	fail to meet expectations	5	need to sell program; open architecture concept implies large range of functionality; lack of focus	4	rigorous functional analysis; rigorous PRS adherence process	4	80
Technical Approach	Unable to develop alg	Severely reduced or crippled functionality	6	Not enabling personnel, poor choice of personnel	6	PM tools	2	72
Technical Approach	Can't accommodate needed HW	Miss part of demo	7	Bad communications, falure in drivers	3	Early full-path limited test	3	63
customers	high cost	not enough customers	5	complexity	3	requirements, seek low cost solution first	3	45
Technical Approach	Change in compute platforms difficult to follow	Lack of acceptance, delays	3	Inflexible design, too focused on demo	5	Reviews by customers	3	45
Technical team	Overcommitment to other projects	Shortage of personnel, Nothing built	7	Lack of direction, lack of interest	6	PM tools		42
H&BC	no personnel	inability to transfer technology, productize; inability to establish good requirements; have to start over because they get involved late and want concept redefined	5	management commitment, focus on cost cutting, near term results, business climate, making the numbers; perception of what it takes to succeed	4	we provide engineering, dr arket a es; supp and to buy-in of the outsoin Top 15	2	40
Technical team	Committee meetings	Missed deadlines	5	Consensus decision- making, poor leadership	8	of 50		40
Technical team	Shortage of personnel	Nothing built	5	Overcommitment to other projects	8	PM tools		40
legal	liability - system fails to alert condition when needed	decide not to offer; cripple functionality; added complexity	5	litigious society	3	partner may be ore familiar with these issues; position in the market to make limited role clear; introduce into supported setting; disclaimers	2	30

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Measure



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Qualitative Research Plan

BUSINESS OBJECTIVE

Given the changing demographics of the American population – the proportion of elderly Americans is significantly increasing – create a new market for Honeywell home automation products.

POTENTIAL OFFERINGS

Develop new home-care technology to support elder independence from within the home; develop new home-care technology to support caregiving activities from outside the home.

RESEARCH OBJECTIVE

Determine the needs of elders to maintain independent living; determine the needs of caregivers to provide efficient, quality care that facilitates elders' independent living.

WHAT INFORMATION IS NEEDED?	Who would you like to talk to?
Precipitating factors for institutionalization	(1) seek answers in existing literature; (2) speak with
	geriatric/gerontology specialists
 Nature of elder-caregiver interactions 	(1) informal caregivers; (2) formal caregivers
 Activity assistance needs of elders 	(1) geriatric/gerontology specialists; (2) informal caregivers; (3)
	formal caregivers
 Activity assistance needs of caregivers 	(1) informal caregivers; (2) formal caregivers; (3)
	geriatric/gerontology specialists

DATA COLLECTION PLAN

<u>Population</u>: Elders age 65 or higher who receive in-home care from formal and/or informal caregivers on a weekly basis; individuals between 18 and 70 who provide in-home care to an elder on a weekly basis; individuals between 18 and 60 who have education and practical experience in the fields of geriatrics or gerontology

Sampling: A convenience sample will be used to identify approximately 10 elders, 10 caregivers, and 3 specialists

<u>Procedures</u>: One-on-one interviews will be administered using a combination of the perception and mental process interview guides <u>Data Collectors</u>: Human Factors professionals trained in methods of collecting data from human participants

Timing: Data will be collected over a period of 6 weeks at the outset of the project

Cost: Equivalent to approximately 6 full-time weeks for 1 individual

ANALYSIS PLAN

Determine relative importance of needs identified for both elders and caregivers. Importance will be quantified through frequency of occurrence from all sources. Expert opinion will be used to determine ultimate ranking of importance for identified needs.



QRP Results

User Needs Identified from QRP

High	Medium
Safety	Toileting
Medical monitoring Mobility Caregiver Burnout Medication Management Dementia Eating Transportation Isolation	Low Housework Shopping Assistance Pressure Sores Using Equipment Alcohol Abuse Wandering Hallucinations & Delusions
Managing Money	



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QRP Results

Example of High-Level Need: Isolation

Isolation

Level 1

- Isolation and lack of social contact has implications on many different a spects of elderly life.
- Isolation is associated with increased vulnerability to solicitations, con artists, and other predators.
- Healing time and recovery success are positively impacted by social interaction. Social support at times of injury is strongly correlated with the success of recovery, and lack of support is related to increased institutionalization. [Tibbitts]
- Isolation can lead to depression and associated change s in b ehavior such as alcohol abuse, reduced appet ite, reduced activity level, and increased functional decline.

Assistance Need s	Technology Opportunities
Encourage and facilitate socialization	 Provide regular interaction with the care recipient via means that a renormally associated with gue sts, friends, family, et c. (e.g., ph one calls and emails)
	 Provide social interaction such as "read ing" to care recipient (i.e., pla ying books on tape)
	 Facilitate ways in which care recipients can continue t o get social contact from external sources like video phone interaction with d octors, calling in a da ily/wee kly shopp ing list to a human, ord ering supplies via phone rather than web, etc.
	 Creat e an I LSA community in which all ILSA users can interact with one another via the web, video gath erings, phone.
Sources Kathy Krichbaum and Nancy Williams. Interviews with family caregivers. Tibbitts. (1996). Patients who fall: How to predict and prevent injuries. Geriatrics. 51 (9).	



Analyze



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Needs Decision Matrix

Purpose: Determine th	e importance factor f	or each assistance need	in order to pare down li	ist and to carry ov	ver to QFD plan	ning
Inputs: Interview result	s from the qualitative	e market research plan				
Outputs: Prioritized lis	t of needs based on c	ustomer importance and	d importance factor for	QFD analysis		
		Criter	ia			
Assistance Needs	prevalence in source material	contribution to institutionalization	impact on caregiving resources	limitation on functionality	Average	
alcohol use	1	1	1	3	1.5	
caregiver burnout	9	9	9	3	7.5	*
dementia	9	9	3	3	6.0	*
eating	9	3	9	3	6.0	*
equipment use	1	1	3	3	2.0	
hallucinations	1	3	3	1	2.0	
housekeeping	3	1	9	1	3.5	
toileting	3	9	9	3	6.0	*
isolation	9	3	1	9	5.5	*
medical monitoring	9	9	9	9	9.0	*
medication mgmt	9	9	9	3	7.5	*
mobility	9	3	9	9	7.5	*
money mgmt	9	1	3	1	3.5	
pressure sores	1	1	1	1	1.0	
safety	9	9	3	3	6.0	*
shopping	3	1	9	1	3.5	
transportation	9	1	9	3	5.5	
wandering	1	9	3	1	3.5	*
Usability	3	3	3	3	3.0	*



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					Co	mpetitor I	Performa	nce						
Customer Needs	Importance	Our CurrentPerformance	EasyLiving	Aware Home	Intelligent Home	Vigil	Elite Care	Lifeline	CyberCare	Be At Home	Performance Goal	Improvement Required	Impact of Improved Perf.	Development Priority
alcohol use	1.5	0	0	0	0	0	0	0	0	0	0	0	0.8	0
caregiver burnout	7.5	0	0	1	1	9	9	0	1	3	9	9	0.8	54
dementia	6	0	0	3	0	3	3	0	0	0	3	3	0.95	17
eating	6	0	1	1	1	0	3	0	1	0	3	3	0.8	14
equipment use	2	1	1	3	0	0	0	0	3	0	3	2	0.95	4
hallucinations	2	0	0	0	0	0	0	0	0	0	0	0	0.8	0
housekeeping	3.5	0	1	1	1	0	0	0	0	0	1	1	0.8	3
toileting	6	0	0	1	1	9	3	0	0	0	9	9	0.8	43
isolation	5.5	0	0	1	0	0	3	0	9	1	9	9	0.8	40
medical monitoring	9	0	0	1	1	0	3	0	9	0	9	9	0.95	77
medication mgmt	7.5	0	0	1	1	0	0	0	3	0	3	3	0.95	21
mobility	7.5	0	1	3	1	0	9	0	0	0	9	9	0.95	64
money mgmt	3.5	0	0	1	1	0	0	0	0	0	1	1	0.8	3
pressure sores	1	0	0	0	0	0	0	0	0	0	0	0	0.8	0
safety	6	3	0	3	1	0	3	9	3	3	9	6	1.2	43
shopping	3.5	0	0	1	1	0	0	0	0	0	1	1	0.8	3
transportation	5.5	0	0	1	1	0	0	0	0	0	1	1	0.8	4
wandering	3.5	0	0	0	0	0	3	0	0	0	3	3	0.95	10
usability	3	1	1	1	0	3	3	3	3	3	3	2	1.2	7
Weighted Overall Perfor	23	22	125	65.5	148.5	270	63	199.5	55	473.5			408	



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Impact x Ease Matrix





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Impact x Ease Matrix

Α	Resource guide		CC	Ed	ler-friendly hardware designs	quip	Α	AA	Monitor environment	
В	To-do lists	÷	DD	De	vice interaction cues/instructions	Ш	E	3BB	Provide evacuation plan/instructions	
С	Reminders	Ъ Г	EE	De	tect toileting/lack of	et	C	CC	Monitor appliances	
D	Routine instructions	gru	FF	Pa	th lighting	oile	D	DD	Monitor power supply to house	
Ε	Remote access to information		GG	De	ctect incontinence, dehydration, etc.	\vdash	E	EEE	Monitor/control water temperature	ety
F	Coordinate multiple caregivers		HH	Pr	ovide real-time 2-way coms	u	F	FF	Home maintenance reminders	Saf
G	Monitor for presence/worsening of der		П	Pro	ovide storey telling	atic	G	GG	Respond to panic button	
Н	Detect wandering		JJ	Pro	ovide games	sola	H	HH	Poll elder for status/needs	
I	Detect agitation	ntia	KK	Pro	ovide ILSA web-community	<u> </u>		Ш	Auto control devices post-event	
J	Detect aggressive behavior	an e	LL	Mo	onitor & store vital signs			IJ	Intrusion detection	
K	Task reminders	Del	MM	De	tect anonolous med. conditions	g	ŀ	KK	Detect wandering	leri
L	Task instructions		NN	Re	ading/equipment reminders	edic	L	LL.	Detect enter/leave house	ano
м	Provide reassurance (is everthing		00	Со	mmunicate with 3rd party devices	ž	M	MM	Deter exit from home	Ň
N	Monitor medicine supply		PP	Fa	cilitate medical data input by elder		N	NN	Operational modes	
0	Monitor medicine freshness		QQ	De	tect mobility/lack of		0	oo	Password-free elder interactions	
P	Medicine reminders	_	RR	De	tect home or away		P	PP	To-do list filtering	
Q	Verify medication taken	tio	SS	De	tect number of people in home		Q	20	Intelligent reminding	
R	Alerts to elders/caregivers	lica	Π	De	tect location of people in home	~	R	RR	Acknowledge with exceptions	
S	Notifications to elders/caregivers	Jec	UU	Tra	ack location of people outside home	oilit	S	SS	Function muting	≣t
Т	Monitor for Adverse Drug Reactions		VV	Ob	stacle detection	∕lok	Т	TT	Sensor muting	abi
U	Auto contact emergency personne		WW	Ob	stacle avoidance	2	L	JUU	Query dialog	Us
V	Reduce false alarms		XX	De	tect falls		V	νv	UIN	
W	Monitor grocery needs		YY	Mo	onitor general activity level		WV	VW		
Х	Monitor grocery freshness		ZZ	Dis	tinguish people		×	XX		
Y	Auto generate grocery list	ing					Y	ΥY		
Z	Detect eating/lack of	Eat					Z	ZZ		
AA	Facilitate on-line ordering				Selected feature					
BB	Monitor appliance use				There is a fact for the second					
					Emminated leature					



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Innovate



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Conjoint Analysis

- Objective
 - Determine minimum number of features, *considered together*, that satisfy a User Need
- Surveyed development team
 - Rate (from 1 to 10) how well various feature groupings meet a defined User Need
 - 10 User Needs (eating, mobility, safety, etc.)
 presented with up to 7 feature groupings per Need
 - Grouping with highest numerical score that did not include all features was chosen to represent the best tradeoff. If no grouping had a score over 5, the full feature group was used
 - The union of the feature groups from the top 5
 User Needs was used as the base feature set for the system.





Conjoint Analysis

Conjoint Example: Eating

		Combo1	Combo2	Combo3	Combo4	Combo5	Combo6	Combo7	
	Survey 1	2	2	3	4	3	3	6	
	Survey 2	3	2	3	4	3	3	6	
	Survey 3	3	4	4	5	4	4	5	
	Survey 4	3	3	4	5	4	4	6	
	Survey 5	2	1	3	4	7	6	5	
	Survey 6	7	6	8	8	9	8	10	
83	Survey 7	3	4	6	9	8	8	10	
ğ	Survey 8	5	6	6	8	9	8	10	
Ø	Survey 9	5	2	5	6	6	6	7	
	Survey 10	5	6	6	7	6	6	6	
	Survey 11	5	4	5	6	8	7	8	
	Survey 12	3	2	4	6	4	4	6	
	Survey 13	4	4	6	8	8	8	10	
	Survey 14	5	6	6	8	6	6	8	
	Average	3.93	3.71	4.93	6.29	6.07	5.79	7.36	
ŝ	detect eating/lack of	1		1	1	1	1	1	
Æ	facilitate on-line ordering				1			1	
A	eating reminders					1		1	
č	alerts to elders/caregivers	1	1	1	1	1	1	1	
Ð	UINs	1	1	1	1	1	1	1	
	auto-contact 911	1	1	1	1	1	1	1	
Щ	supplement EMS info						1	1	
	monitor appliance use		1	1	1	1	1	1	
a a	detect eating/lack of	0.25	0.00	0.20	0.17	0.17	0.17	0.13	0.844
ğ	facilitate on-line ordering	0.00	0.00	0.00	0.17	0.00	0.00	0.13	0.281
ğ	eating reminders	0.00	0.00	0.00	0.00	0.17	0.00	0.13	0.276
D D	alerts to elders/caregivers	0.25	0.25	0.20	0.17	0.17	0.17	0.13	0.977
R	UINs	0.25	0.25	0.20	0.17	0.17	0.17	0.13	0.977
6	auto-contact 911	0.25	0.25	0.20	0.17	0.17	0.17	0.13	0.977
	supplement EMS info	0.00	0.00	0.00	0.00	0.00	0.17	0.13	0.269
Ľ	monitor appliance use	0.00	0.25	0.20	0.17	0.17	0.17	0.13	0.837



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Conjoint Analysis

Features from top 5 User Needs

- Monitor Environment
- Reminders
- Panic Button
- Alerts
- Reports
- Auto-contact help
- Intrusion detection
- Monitor & store vitals
- Trend vitals
- Detect anom. med. cond.
- Detect mobility
- Measure level of mobility
- Detect home and away
- Detect number of people

- Detect falls
- Reduce false alarms
- Verify medication taken
- To-do lists
- Remote access to information
- Coordinate multiple caregivers
- Provide task instructions
- Provide reassurance
- Detect toileting
- Provide 2-way communications
- Detect enter/leave home
- Detect eating
- Monitor appliance use



Compare Development Priorities & Ratings

Function Development Priorities

Purpose: Display the priority of high level features based on (1) their survey score of contribution to the user need, (2) priority of the need. Inputs: Functions list from Impact X Ease matrix; prioritization score from surveys; user need priorities from Competitive QFD Outputs: Development priority score

	Need			Features									
Need Priority	Normalized Priority	Need Name	Num	Survey Score	Normalized Score	Development Priority (Score * Need)	Feature						
68	0.2099	burnout	1	1.530	0.845	0.177	To-do lists						
	0.2099	burnout	2	1.197	0.661	0.139	Daily activity reminders (to client)						
	0.2099	burnout	3	0.409	0.226	0.047	Daily activity instructions (to client)						
	0.2099	burnout	4	1.811	1.000	0.210	Remote access to information						
	0.2099	burnout	5	0.758	0.419	0.088	Coordinate efforts of multiple caregivers						
54	0.1667	dementia	6	1.718	1.000	0.167	Daily activity reminders (to client)						
	0.1667	dementia	7	1.605	0.934	0.156	Daily activity instructions (to client)						
	0.1667	dementia	8	1.069	0.622	0.104	Provide reassurance (EverWatch - is everthing OK?)						
68	0.2099	med mgmt	13	0.889	0.826	0.173	Monitor medicine supply						
	0.2099	med mgmt	14	0.294	0.273	0.057	Facilitate on-line ordering/shopping						
	0.2099	med mgmt	15	0.327	0.304	0.064	Monitor medicine freshnes						
	0.2099	med mgmt	16	1.059	0.984	0.206	Medicine reminders						
	0.2099	med mgmt	17	0.903	0.839	0.176	Verify medication type, Page 1						
	0.2099	med mgmt	18	0.497	0.462	0.097	Alerts to elders/caregivers						
	0.2099	med mgmt	19	1.076	1.000	0.210	Notifications to elders/car OI 3						
	0.2099	med mgmt	20	0.655	0.609	0.128	Auto contact emergency person						
	0.2099	med mgmt	21	0.294	0.273	0.057	Reduce false alarms (supplement EM otify tions)						
50	0.1543	isolation	35	3.274	1.000	0.154	Provide meaningful remote 2-way con munications						
	0.1543	isolation	36	2.488	0.760	0.117	Facilitate on-line ordering/shopping						



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Development Priorities (redundant functions summed)



- Used Input Prioritization Matrix
 - To identify architectural significance of final feature set
- Determined value of feature
 - By crossing User Need priority x Feature Support of Need
- Built network of reasoning requirements for each feature
 - Propagated feature value across network (summing for redundant reasoning modules)
- Determined architectural significance
 - By identifying the highest value reasoning modules
- Found very close match between architecturally significant elements and final feature set elements



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Input Prioritization Network



Final Feature Set

- Monitor Environment
- Reminders*
- Panic Button
- Alerts
- Reports
- Auto-contact help
- Intrusion detection
- Detect mobility
- Level of mobility*
- Detect home and away*
- Detect falls*
- Reduce false alarms*
- Verify medication taken*

- To-do lists*
- Remote access to information
- Coordinate multiple caregivers*
- Detect toileting*
- Path Lighting*
- Acknowledge with exceptions
- Operational modes
- Muting
- Password-free elder interactions

* Limited reasoning, low end of capability scale.



Measure Outcome

Α	Resource guide		CC	Edler-friendly hardware designs	lă.	AAA	Monitor environment	
В	To-do lists	÷	DD	Device interaction cues/instructions	ш	BBB	Provide evacuation plan/instructions	
С	Reminders	JOL	EE	Detect toileting/lack of	ы Т	CCC	Monitor appliances	
D	Routine instructions	3uri	FF	Path lighting	oile	DDD	Monitor power supply to house	
E	Remote access to information		GG	Dectect incontinence, dehydration, etc.	\vdash	EEE	Monitor/control water temperature	etv
F	Coordinate multiple caregivers		HH	Provide real-time 2-way coms	Ę	FFF	Home maintenance reminders	Saf
G	Monitor for presence/worsening of der		11	Provide storey telling	atic	GGG	Respond to panic button	
Н	Detect wandering	_	JJ	Provide games	Sol	HHH	Poll elder for status/needs	
I	Detect agitation	ntia	KK	Provide ILSA web-community	<u> </u>	111	Auto control devices post-event	
J	Detect aggressive behavior	ne	LL	Monitor & store vital signs		JJJ	Intrusion detection	
K	Task reminders	Del	MM	Detect anonolous med. conditions	a l	KKK	Detect wandering	eri
L	Task instructions		NN	Reading/equipment reminders	Bdic	LLL	Detect enter/leave house	
Μ	Provide reassurance (is everthing OK?		00	Communicate with 3rd party devices	ž	MMM	Deter exit from home	Ĩ
N	Monitor medicine supply		PP	Facilitate medical data input by elder		NNN	Operational modes	
0	Monitor medicine freshness		QQ	Detect mobility/lack of		000	Password-free elder interactions	
Р	Medicine reminders	_	RR	Detect home or away		PPP	To-do list filtering	
Q	Verify medication taken	tio	SS	Detect number of people in home		QQQ	Intelligent reminding	
R	Alerts to elders/caregivers	lica	TT	Detect location of people in home	2	RRR	Acknowledge with exceptions	
S	Notifications to elders/caregivers	/lec	UU	Track location of people outside home	ilit	SSS	Function muting	lity
Т	Monitor for Adverse Drug Reactions	2	VV	Obstacle detection	l9c	TTT	Sensor muting	abi
U	Auto contact emergency personne		WW	Obstacle avoidance	2	UUU	Query dialog	Us
V	Reduce false alarms		XX	Detect falls		VVV	UIN	
W	Monitor grocery needs		YY	Monitor general activity level		WWW		
Х	Monitor grocery freshness		ZZ	Distinguish people		XXX		
Y	Auto generate grocery list	ing				YYY		
Z	Detect eating/lack of	Eat				ZZZ		
AA	Facilitate on-line ordering			Selected feature				
BB	Monitor appliance use							
				Eliminated feature				



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Measure Outcome

Size of Feature Set

- Initial List: 200+
 - based on brain-storming, not user requests
 - different levels of abstraction
 - no relationships (redundancies) identified to leverage effort
- Intermediate Features: 74
 - pruned based on implementation risk
 - pruned based on broad customer need categories
 - redundant functions identified to reduce effort
- Selected Features: 22
 - based on user requests & impact on independence
 - consistent level of abstraction



Measure Outcome

Estimated cost savings of \$300,000 by eliminating

- wasted efforts in development of low-value features
- rework to get back on track

	Risk Average Months to Implement	Customer Pull (1-9)	Number Of Features
Initial	15.96	5.33	200
Feature List	10190	0100	200
Intermediate	11.28	7.16	74
Feature List			
Final	6.55	7.39	22
Feature List			



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Control



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Control Plan

- The prototype build is an iterative process
 - This project was used to select an intelligent starting place and to put tools in place to manage changes over time
- Individual tools will be rerun based on:
 - New Customer Data
 - New Sensor Availability
 - New Business Arrangements
 - Revised Function Descriptions



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Control Plan

For Example - Feature addition process

- New Feature slot added to weekly core team meeting agenda
- Team leads bring new feature ideas to meeting
- Team discusses feature with customer and decides doability classification
 - near term
 - long term
 - out there
- If near or long term, then feature is run through tools to determine development priority and ultimate inclusion



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